DOCUMENT RESUME

ED 354 793

HE 026 037

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TITLE

What Pennsylvania Health Care Students Would Want for

Participating in Loan Forgiveness Programs.

INSTITUTION

Pennsylvania Higher Education Assistance Agency,

Harrisburg.

Sep 91

PUB DATE

46p.

PUB TYPE

NOTE

Reports - Research/Technical (143) --

Tests/Evaluation Instruments (160)

EDRS PRICE

MF01/PC02 Plus Postage.

DESCRIPTORS

Allied Health Occupations; *Allied Health Occupations

Education; *College Students; Educational Finance;

Higher Education; *Loan Repayment; *Medical

Education; Medical Students; Questionnaires; State Programs; *Student Attitudes; Student Financial Aid;

Student Loan Programs

IDENTIFIERS

*Loan Forgiveness; Pennsylvania

ABSTRACT

The results of a survey of students majoring in health care fields regarding a proposed program in which educational loans would be forgiven in exchange for serving medically underserved Pennsylvanians are discussed in this report. The survey sought to discover whether students would be interested in participating in a "loan forgiveness" program and how much of their loan they would want repaid for participation. A stratified sample of 7,638 students who received Stafford or Health Education Assistance loans in academic year 1990-91 was surveyed; of this number a total of 2,965 usable surveys were returned for a response rate of 38.8 percent. Results indicated that 74 percent of the sample would be willing to serve for at least 1 year in return for loan forgiveness. African American respondents were significantly more likely than others (91 percent versus 72 percent), to be willing to serve. Respondents' willingness to serve was related to the types of medical facilities where they most wanted to work, types of patients they most wanted to help, and their current and expected total student loan indebtedness. Respondents who currently owed or expected to owe \$10,000 to \$14,000 were more likely to be willing to serve than those who owed \$35,000 or more. In addition, respondents who expected relatively low initial salaries wanted a greater proportion of their loans forgiven. Appendixes contain the survey and cover letter, and 14 tables of data. (JB)

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PENNSYLVANIA HIGHER EDUCATION ASSISTANCE AGENCY

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WHAT PENNSYLVANIA HEALTH CARE STUDENTS WOULD WANT FOR PARTICIPATING IN LOAN FORGIVENESS PROGRAMS

by

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September, 1991

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EXECUTIVE SUMMARY

This report discusses the results of a survey of students majoring or intending to major in health care fields, asking if they would be willing to serve medically underserved Pennsylvanians (such as the elderly, low-income without health insurance, and Medicaid recipients) in exchange for repayment of all or a portion of their student loans. The purpose of the survey was to discover what students might be interested in participating in a "loan forgiveness program," and how much of their loans they would want to be repaid for participation. The 7,638 students surveyed were from a population of 23,769 health care students who received Stafford or HEAL loans through PHEAA in academic year 1990-91. The sample was stratified by academic grade level, type of institution and types of loans received so that the respondents would reasonably represent the population. There were 2,965 usable surveys returned to PHEAA, representing a response rate of 38.8 percent.

About 74.1 percent of respondents said they would be willing to serve for at least one year in loan forgiveness. Only 2.3 percent said they would not serve, and 23.6 percent were not sure. There were no statistically significant differences (at the 0.05 level of significance) in the gender, types of institutions, or academic grade levels of students willing to serve. However, Black respondents were significantly more likely than others, 91.4 percent versus 72.9 percent, to be willing to serve.

Respondents' willingness to serve was related to the types of medical facilities where they <u>most</u> wanted to work, types of patients they <u>most</u> wanted to help, and their current and expected total student loan indebtedness. Respondents who most wanted to work in state hospitals, county hospitals and public health agencies were statistically significantly more likely to be willing to serve than? those who most wanted to work in private hospitals and private practice. Those who most wanted to serve low-income and elderly patients were more likely to serve than those who most wanted to serve other publicly or privately insured patients. Respondents who currently owed or expected to owe \$10,000 to \$14,999 were more likely to serve than those who owed \$35,000 or more.

The types of incentives borrowers desired were related to the types of medical fields they planned to enter, and to their racial/ethnic group membership. While 58.2 percent of those entering nursing and 53.5 percent of those entering physical therapy said they wanted only their Stafford Loans forgiven, 84.9 percent of those entering physicians/general practice and 81 percent of podiatrists wanted other loans (such as SLS, HEAL and Health Professions Loans) to be repaid. In general, those entering fields requiring medical doctors' degrees wanted their other types of loans repaid, while those entering fields not requiring these degrees wanted only their Stafford Loans forgiven. Nearly 72 percent of Asians and Hispanics wanted their other loans repaid, compared to only 48 percent of students from other racial/ethnic groups.

Most borrowers were willing to work in a wide variety of medical facilities, and to help a variety of patients or clients. About 79 percent of respondents said they would work in more than one type of medical facility,

and 13.1 percent had no preference. Nearly 53 percent of respondents would serve more than one type of patient, and 34 percent said they had no preference for the types of patients or clients they would serve.

Respondents who expected relatively low initial salaries wanted a greater proportion of their loans forgiven. Those who expected to earn under \$15,000 wanted, on average, at least \$4,465 (46.1 percent of their total expected loan indebtedness) of loan forgiveness for one year of service. Conversely, those who expected to earn \$50,000 or more wanted \$9,675 (25.1 percent) forgiven. The relationship between minimum amounts of forgiveness and expected initial salaries also held for borrowers willing to serve more than one year.

The survey results show that a majority of respondents were willing to serve in loan forgiveness. However, since these respondents represented only 28.8 percent of the sample, and since over 60 percent of the surveys were not returned, it is possible that a majority of the sample, and the population, would not be interested in serving. Borrowers who were willing to serve were probably more likely to respond to the survey.

It also appears that the costs of implementing a loan forgiveness program that would meet students' desires would be very high. On average, respondents said they wanted about \$7,500 of loans forgiven for one year of service. Forgiving this amount of loans for the 2,167 students who were willing to serve would cost approximately \$16.3 million. If 28.8 percent of the population (6,120 students) were to participate in a loan forgiveness program, the cost, based on survey responses, would be approximately \$51.3 million for one year of service.

Introduction: The Pennsylvania General Assembly recently has considered several bills to allow college graduates majoring in health care fields to have all or a portion of their Stafford Loans to be repaid by the Commonwealth if they agreed to provide health care services to medically underserved Pennsylvanians. These proposals, known as "loan forgiveness" programs, are designed to provide financial incentives for future health care professionals to serve clients or patients who may not have adequate access to health care, such as rural residents, the medically uninsured, the elderly or Medicaid recipients.

To evaluate the potential effects of such loan forgiveness proposals, the Pennsylvania Higher Education Assistance Agency (PHEAA) surveyed 7,638 postsecondary students majoring or intending to major in health care fields, asking if they would be willing to serve in exchange for loan forgiveness. The survey sample was randomly selected from a population of 23,769 health care students who received Stafford Loans or HEAL Loans through PHEAA in academic year 1990-91. The sample was stratified by grade, type of institution and type of loan received through PHEAA (either Stafford or HEAL, or both Stafford and HEAL) to ensure that the proportions of respondents would accurately reflect the population. However, the survey was not sent to freshmen attending public or private four-year colleges, since many of these students are likely to change majors during their college careers, would be less likely to participate in a health service activity, and therefore would provide responses that were not especially useful in assessing future interest in loan forgiveness programs.

The survey's major purpose was to find out what proportion of health professions students would be willing to participate in a loan forgiveness program, and to determine the minimum amounts and proportions of student loans the Commonwealth might have to forgive to encourage borrowers to participate for one or more years. The survey also sought to discover what additional incentives, if any, might be necessary to encourage student participation; and to provide demographic and other data on students in the health care fields that currently are not collected by PHEAA—their exact majors and career fields, racial/ethnic backgrounds, gender, enrollment and marital statuses, and their present and estimated future indebtedness from all types of student loans. (Copies of the survey instrument and cover letter are displayed in Appendix A of this report).

The first section of this report describes the characteristics of the student borrowers who responded to the survey. Later sections analyze the characteristics of borrowers who said they would be willing to participate in a loan forgiveness program and describe the types of incentives borrowers said they would need in order to participate. To make the report easier to read, many tables are presented in the appendices. Appendix A describes the salient characteristics of students majoring in health care fields. Appendix B contains tables that supplement the information reported in the text of the report.

Characteristics of Borrowers in the Health Care Field

Information on the characteristics of borrowers in the health care field is based on 2,965 usable loan forgiveness surveys returned to PHEAA. It is



reasonable to conclude that the characteristics of respondents are reasonably representative of all borrowers in the population (see Tables A-1 and A-2). However, it should be noted that borrowers who were more willing to participate in a loan forgiveness program were probably more likely to respond to the survey than those who were not interested in serving. While the characteristics of respondents reasonably represent those of the borrower population, a greater percentage of respondents than of the population were probably interested in participating in a loan forgiveness program. It is very unlikely that a greater percentage of the population than of the respondent group would be interested in loan forgiveness.

Survey data collected on respondents' demographic characteristics show that about 65 percent were female. About 88 percent of respondents were White, 6.5 percent were Black, 1.6 percent were Hispanic and 1.2 percent were from other racial/ethnic groups. Most respondents were also never married, and attended their postsecondary institutions full-time (see Table A-3).

Over 24 percent of respondents intended to enter the nursing field. This was followed by physicians entering the general practice field (8.9 percent), dentists and dental assistants (7.8 percent), and doctors entering podiatry (5.5 percent). Females tended to major in fields such as nursing, obstetrics/gynecology, pediatrics and physical therapy. Males tended to major in such fields as physician/general practice, chiropractors and podiatrists (see Table A-4).

For their first year of full-time employment as health care professionals, a plurality of borrowers, 24.6 percent, expected to receive starting salaries between \$25,000 and \$29,999. About 17 percent expected to receive initial salaries of \$50,000 or more. The approximate mean starting salary for survey respondents was \$34,171, and the median salary was \$29,745 (see Table A-5).

A plurality of borrowers (31.3 percent) said they had Stafford Loans only. Over 7 percent had both Stafford and Perkins Loans, and 6 percent had Stafford, SLS and HEAL loans. More than 14 percent did not have Stafford Loans, but had some other type of loan (see Appendix Table A-6).

Borrowers Who Would Participate in a Loan Forgiveness Program

Almost 74.1 percent of the survey respondents said they would be willing to participate in a loan forgiveness program, only 2.3 percent said they would not, and 23.6 percent said they were not sure (see Table B-1). Over 73 percent of male respondents said they would participate, and 74.5 percent of women were willing to serve. There were no statistically significant differences (at the 0.05 level of significance) in the gender, grade level, marital status, enrollment status, or types of institutions attended of borrowers who said they would participate in a forgiveness program.

Statistically significantly more Black borrowers than other borrowers said they would participate in a program (91.4 percent versus 72.9 percent). There were no statistically significant differences among the proportions of borrowers of other racial/ethnic groups who said they were or were not willing to serve in a loan forgiveness program (see Table B-2).



There were no statistically significant differences in borrowers' willingness to serve by their intended medical fields (see Table B-3). But there were significant differences between borrowers who were willing to participate in a loan forgiveness program by the types of medical facilities they most wanted to work in, and by the types of patients they most wanted to serve. Table 1 shows that respondents who most preferred to work in private hospitals and private practice (63 percent and 68.5 percent, respectively) were less likely than respondents who said they most preferred to work in state hospitals, county hospitals and public health agencies (83.3 percent, 83.6 percent and 90.5 percent, respectively), to have been willing to participate in a loan forgiveness program. Thus, borrowers who most preferred to work in private hospitals or private practice were relatively less likely to participate in a loan forgiveness program than borrowers who most wanted to serve in other types of medical facilities. Similarly, borrowers who most preferred to serve other publicly or privately insured patients were less likely to be willing to serve in a loan forgiveness program than borrowers who most wanted to serve other types of patients or clients.

Borrowers' current and expected total student loan debt may also significantly affect their decision to participate in a forgiveness program. As Table 2 indicates, statistically significant differences between the proportions of respondents willing to participate occur for those who currently owe or expect to owe \$10,000 to \$14,999, \$25,000 to \$29,999, and \$35,000 or more. The proportion of borrowers who were willing to participate was highest for borrowers owing \$10,000 to \$14,999 (80.4 percent), and was lowest for those owing \$35,000 or more (69.2 percent). This suggests that borrowers who owe large amounts of student loans were relatively less likely to participate in a loan forgiveness program than other borrowers. Perhaps these borrowers expect to enter medical fields that will provide them with enough income to repay their student loans without forgiveness, and therefore, they may not be as attracted to the loan repayment incentives of a forgiveness program as borrowers who expect to owe between \$10,000 and \$14,999. Borrowers who expected higher total loan debts generally expected to earn higher salaries.

Borrowers' Preferred Loan Forgiveness Program

It is important to analyze the types of loan forgiveness programs in which borrowers would prefer to serve. To evaluate borrowers' preferences, the survey asked several questions: the types of incentives borrowers would need to encourage them to serve; the types of patients or clients they would be willing to serve; types of medical facilities where they would want to work; areas of Pennsylvania where they would be willing to serve; and the minimum loan amounts that would have to be forgiven to encourage borrowers to participate in loan forgiveness.

The types of incentives borrowers wanted for serving in a loan forgiveness program varied widely by the medical field they intended to enter, types of loans borrowers now have or plan to have in the future, and by borrowers' racial/ethnic groups. Table 3, a cross tabulation of the types of incentives borrowers needed for entering loan forgiveness programs by their intended medical fields, shows that statistically significantly greater percentages of borrowers planning to enter fields requiring medical doctors degrees wanted to have their other types of student loans forgiven, such as HEAL loans, SLS loans and Health Professions Loans. Borrowers planning to enter fields that



Table One
Percentages of Respondents Willing to Participate
In a Loan Forgiveness Program, By Most Preferred
Health Care Facility As a Place of Employment
and By Most Preferred Types of Patients/Clients

| Preferred Facility | Percent | Total Number In Category |
|-------------------------------------|---------|-----------------------------|
| State Hospital | 83.3%* | 300 |
| County Hospital | 83.6* | 116 |
| Community Hospital | 77.4 | 619 |
| Public Health Agency | 90.5* | 137 |
| Nursing Homes | 80.0 | 80 |
| Private Hospitals | 63.0* | 512 |
| Private Practice | 68.5* | 530 |
| Home Health Agencies | 83.0 | 59 |
| Other Facilities | 72.1 | 111 |
| No Preference/Unknown | 72.2 | 115 |
| Preferred Patients | | |
| Low Income With No Health Insurance | 86.3%* | 561 |
| Elderly | 81.3* | 433 |
| Medicare or Medicaid Recipients | 76.1 | 197 |
| Other Insured Patients | 65.4* | 710 |
| Other Patients | 76.7 | 163 |
| No Preference/Unknown | 70.3* | 511 |

^{*} Indicates percentage is statistically significantly different from others, at the 0.05 level of significance.

Table Two Percentages of Respondents Willing to Participate In a Loan Forgiveness Program, By Current and Expected Total Loan Indebtedness

| Current Debt | Percent | Total Number In Category |
|-------------------|---------|--------------------------|
| Under \$5,000 | 76.9% | 584 |
| \$5,000-\$7,499 | 76.0 | 437 |
| \$7,500-\$9,999 | 76.0 | 254 |
| \$10,000-\$14,999 | 80.4* | 286 |
| \$15,000-\$19,999 | 77.9 | 190 |
| \$20,000-\$24,999 | 73.3 | 120 |
| \$25,000-\$29,999 | 64.1* | 106 |
| \$30,000-\$34,999 | 72.7 | 110 |
| \$35,000 or More | 69.2* | 796 |

| Expected Debt | Percent | Total Number In Category |
|-------------------|---------|--------------------------|
| Under \$5,000 | 74.0% | 227 |
| \$5,000-\$7,499 | 78.6 | 281 |
| \$7,500-\$9,999 | 69.4 | 209 |
| \$10,000-\$14,999 | 81.6* | 380 |
| \$15,000-\$19,999 | 77.6 | 290 |
| \$20,000-\$24,999 | 79.3 | 169 |
| \$25,000-\$29,999 | 84.0* | 81 |
| \$30,000-\$34,999 | 69.5 | 59 |
| \$35,000 or More | 69.8* | 1,185 |

^{*} Indicates percentage is statistically significantly different from others, at the 0.05 level of significance.



Table Three Types of Incentives Wanted for Respondents to Work in Loan Forgiveness Program, By Intended Medical Fields

Medical Fields

| Types of Incentives | Nursing | Dental <u>Care</u> | Physical Therapy | Physicians Assistant | M.D. Gen Prac |
|-------------------------|---------|-----------------------|---------------------|-------------------------|------------------|
| Repay Stafford Loans | 58.2%* | 25.5% | 53.5%* | 38.7% | 10.2% |
| Repay Other Loans | 27.0 | 67.2* | 29.5 | 41.9 | 84.9* |
| Health Education Grants | 8.0 | 4.4 | 14.7 | 12.9 | 1.3 |
| Other | 6.8 | 2.9 | 2.3 | 6.5 | 3.6 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 586 | 204 | 129 | 31 | 304 |

| | OB/GYN | Pediatrics | Optometry/ Ophthalmology | Psychology |
|-------------------------|--------|------------|-----------------------------|------------|
| Repay Stafford Loans | 23.7% | 28.3% | 41.3% | 31.6% |
| Repay Other Loans | 65.8 | 55.1 | 54.3 | 50.9 |
| Health Education Grants | 7.9 | 8.7 | 2.8 | 12.3 |
| Other | 2.6 | 7.9 | 2.8 | <u>5.3</u> |
| Total | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 76 | 127 | 46 | 57 |

| | Medical Lab Technician | Podiatrics | Occupational Therapy | Pharmacy |
|-------------------------|---------------------------|------------|-------------------------|----------|
| Repay Stafford Loans | 72.7%* | 12.2% | 52.9% | 49.0% |
| Repay Other Loans | 9.1 | 81.0* | 25.7 | 39.8 |
| Health Education Grants | 11.4 | 2.7 | 14.3 | 5.1 |
| Other | 6.8 | 4.1 | 7.1 | 6.1 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 44 | 147 | 70 | 98 |

| | MD/Other Fields and Unknown | Non-MD/Other Fields and Unknown | All Respondents |
|-------------------------|-----------------------------|------------------------------------|--------------------|
| Repay Stafford Loans | 13.1% | 70.0%* | 39.1% |
| Repay Other Loans | 80.0* | 25.8 | 49.4 |
| Health Education Grants | 1.5 | 9.6 | 6.7 |
| Other | 5.4 | 2.6 | 4.8 |
| Total | 100.0% | 100.0% | 100.0% |
| Number | 260 | 384 | 2,563 |

^{*} Indicates percentage is statistically different from the others, at the 0.05 level of significance.

do not require medical doctors degrees tended to want only their Stafford Loans repaid. For example, while 84.9 percent of borrowers planning on becoming physicians in general practice and 65.8 percent of those planning on obstetrics/gynecology wanted to have their other loans repaid, 58.2 percent of those planning on nursing and 53.5 percent of those planning to become physical therapists wanted only their Stafford Loans forgiven. This difference occurs because those entering fields requiring medical degrees tended to have many different types of student loans and larger current and expected future student loan indebtedness than those not requiring these degrees (see Table B-4). Relatively few borrowers wanted to receive grants for future medical education or other possible benefits. These borrowers were most likely to be majors in fields not requiring a medical doctors' degree (especially in physical therapy, physician assistant, psychology, medical laboratory technician and occupational therapy).

Table 4 shows that the types of incentive borrowers said they would need to participate in loan forgiveness were related to the types of loans they had or planned to have in the future. Over 74 percent of borrowers who had or planned to have only Stafford Loans wanted only these loans repaid, while 66.8 percent of borrowers who had both Stafford Loans and other types of loans wanted these other loans repaid, and 58 percent of borrowers who had other types of loans only (no Stafford Loans) wanted only these other loans repaid. Overall, 39.5 percent of borrowers said they wanted their Stafford Loans repaid, while 49.3 percent wanted other loans repaid.

Types of incentives wanted for participating varied slightly by respondents' racial-ethnic groups. Table 5 shows that greater proportions of Hispanic and Asian respondents than students from other racial-ethnic groups wanted other types of loans repaid. Nearly 72 percent of Hispanic and Asian borrowers wanted their other loans repaid, compared to only 48 percent of other students. This likely occurs because Hispanic and Asian students tended to have more types of student loans. Over 84 percent of Hispanic students, and 87 percent of Asians, had both Stafford and other types of loans, compared to 64 percent of Whites and 71.9 percent of Blacks (see Table B-5).

Although borrowers showed a preference for the types of incentives they would require to participate in a forgiveness program, most did not show a strong preference for the types of medical facilities where they would be willing to serve, the types of clients they would help, or the areas of the Commonwealth where they would be willing to work. Table 6 shows that a majority of borrowers were willing to serve more than one type of patient or client, and would work in more than one type of medical facility. Over 34 percent of respondents had no preference for the type of patients they would serve in a forgiveness program, and 53 percent said they would be willing to work with more than one type of patient. Only 12.4 percent said they would serve only one type of patient or client. Similarly, Table 7 shows that over 79 percent said they would be willing to work in more than one type of medical facility, and 13.1 percent showed no preference for the type of facility in which they would be willing to work. Only 7 percent said they would be willing to work in only one type of medical facility.

Tables 8 and 9 further show borrowers' willingness to serve in many types of medical facilities and to work for several types of patients or clients. Table 8 shows that, while 82.3 percent of respondents who said they were willing to work in state hospitals most wanted to work in these hospitals,

Table Four
Types of Incentives Needed for Loan Forgiveness,
By Survey Respondents' Types of Loans Borrowed

Types of Loans

| Types Of Incentives | Stafford Only | Stafford and Other Loans | Other Loans Only | A11 Respondents |
|---------------------|------------------|-----------------------------|---------------------|--------------------|
| Repay Stafford Only | 74.2% | 24.3% | 23.2% | 39.5% |
| Repay Other Loans | 10.2 | 66.8 | 58.0 | 49.3 |
| Provide Health | | | | |
| Education Grants | 10.9 | 4.3 | 11.6 | 6.5 |
| Other Incentives | 4.7 | 4.5 | 7.2 | 4.7 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 805 | 1,760 | 69 | 2,634 |

Table Five
Types of Health Care Incentives Needed By
Respondents to Be Willing to Serve, By
Racial/Ethnic Group Membership

| | White | Black | Hispanic | Asian | Others | Total |
|---------------------|--------|--------|----------|--------|--------|--------|
| Repay Only Stafford | 41.0% | 35.5% | 11.6% | 21.4% | 38.9% | 39.6% |
| Repay Other Loans | 47.8 | 50.0 | 72.1 | 71.4 | 55.5 | 49.1 |
| Health Ed Grants | 6.6 | 11.0 | 4.7 | 2.4 | 0.0 | 6.7 |
| Other Options | 4.6 | 3.5 | 11.6 | 4.8 | 5.6 | 4.6 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0° | 100.0% |
| | | | | | | |
| | | | 4.0 | | | 2 |
| Number | 2,312 | 172 | 43 | 84 | 18 | 2,629 |



Table Six
Types of Clients Respondents Were
Willing to Serve Under A Loan
Forgiveness Program

| Clients | Number | Pct | Percent Only This Type |
|-------------------------------|--------|-------|---------------------------|
| Low-Income Without Insurance | 1,474 | 50.8% | 5.6% |
| Elderly | 1,379 | 47.6 | 2.2 |
| Medicare or Medicaid Patients | 1,421 | 49.0 | 2.0 |
| Other Patients | 262 | 9.0 | 2.6 |
| No Client Preference | 1,002 | 34.6 | 34.6 |

Table Seven Types of Medical Facilities Where Respondents Were Willing to Serve Under A Loan Forgiveness Program

| <u>Places</u> | Number | Pct | Percent Only This Facility |
|------------------------|--------|-------|----------------------------|
| State Hospital | 1,677 | 57.7% | 0.9% |
| County Hospital | 1,568 | 54.0 | 0.4 |
| Community Hospital | 1,933 | 66.6 | 1.5 |
| Public Health Agency | 1,173 | 40.4 | U . 5 |
| Nursing Home | 812 | 28.0 | 0.4 |
| Private Hospital | 1,840 | 63.4 | 0.8 |
| Private Practice | 1,598 | 55.0 | 1.3 |
| Home health Agencies | 833 | 28.7 | 0.2 |
| Other Facilities | 146 | 5.0 | 1.0 |
| No Facility Preference | 381 | 13.1 | 13.1 |



Table Eight Places Respondents Were Willing to Serve For Loan Forgiveness, By Places They Would Most Like to Serve

Most Like to Serve

| Willing to Serve | State Hospital | County Hospital | Community Hospital | Public Health | Nursing Homes |
|------------------------|-------------------|--------------------|-----------------------|------------------|------------------|
| State Hospital | 82.3% | 61.5% | 62.9% | 43.5% | 30.3% |
| County Hospital | 60.0 | 86.1 | 69.6 | 50.4 | 32.2 |
| Community Hospital | 54.3 | 54.4 | 82.8 | 40.9 | 27.2 |
| Public Health Agencies | 61.2 | 50.4 | 58.3 | 81.3 | 29.5 |
| Nursing Homes | 54.4 | 51.9 | 51.9 | 44.3 | 82.3 |
| Private Hospitals | 53.7 | 49.5 | 65.4 | 28.5 | 17.4 |
| Private Practice | 54.5 | 51.7 | 62.3 | 36.2 | 29.6 |
| Home Health | 42.4 | 30.5 | 47.5 | 39.0 | 30.5 |
| Other Place | 48.1 | 41.5 | 61.3 | 37.7 | 18.9 |
| No Preference | 51.3 | 51.3 | 54.9 | 39.8 | 24.8 |

| | Private | Private | Home | Other | No |
|------------------------|------------------|----------|---------------|--------|------------|
| | <u> Hospital</u> | Practice | <u>Health</u> | Places | Preference |
| State Hospital | 59.2% | 43.1% | 33.1% | 5.8% | 16.7% |
| County Hospital | 56.5 | 44.4 | 33.0 | 0.8 | 10.4 |
| Community Hospital | 62.0 | 45.6 | 32.5 | 2.7 | 15.1 |
| Public Health Agencies | 40.3 | 45.3 | 30.9 | 6.5 | 18.7 |
| Nursing Homes | 50.6 | 43.0 | 34.2 | 2.5 | 16.5 |
| Private Hospitals | 85.5 | 54.3 | 22.4 | 3.2 | 11.5 |
| Private Practice | 65.3 | 86.0 | 22.7 | 2.3 | 13.5 |
| Home Health | 28.8 | 33.9 | 78.0 | 10.2 | 18.6 |
| Other Place | 51.9 | 46.2 | 19.8 | 41.5 | 11.3 |
| No Preference | 55.7 | 47.8 | 30.1 | 6.2 | 40.7 |



Table Nine Types of Patients/Clients Respondents Were Willing to Serve By Types They Would Most Like to Serve

Most Like to Serve

| Willing to Serve | Low Income | Elderly | Medicare/ Medicaid | Other Insured | Other Patients | No Preference |
|-------------------|---------------|---------|-----------------------|------------------|-------------------|------------------|
| Low-Income | 76.5% | 50.0% | 57.4% | 47.9% | 45.3% | 33.4% |
| Elderly | 48.5 | 75.1 | 58.9 | 44.3 | 36.7 | 30.3 |
| Medicare/Medicaid | 54.0 | 58.4 | 75.6 | 51.4 | 34.8 | 30.0 |
| Other Patients | 4.6 | 6.1 | 5.1 | 6.9 | 59.6 | 5.6 |
| No Preference | 24.7 | 26.5 | 22.8 | 37.3 | 25.5 | 66.6 |

Table Ten
Places Respondents Would Most
Like to Work, By Racial/Ethnic Groups

| | White | Black | Hispanic | Asian | Other | Total |
|---------------------------|---------------|-----------------|---------------|----------------|---------------|---------------|
| Urban PA Rural PA | 60.0% 26.6 | 76.1%* 11.0* | 63.4% 12.2 | 54.4% 12.7* | 43.8% 31.1 | 60.8% 24.9 |
| Urban U.S.A. Rural U.S.A. | 9.6 3.1 | 11.7 | 19.5 | 30.4* | 18.8 | 10.6 |
| Foreign Country | 0.7 | 0.6 | 0.0 | 2.5 | 0.0 | 0.8 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 2,251 | 163 | 41 | 79 | 16 | 2,550 |

^{*} Indicates percentage is statistically significantly different from other percentages, at the 0.05 level of significance.

61.5 percent were also willing to work in county hospitals, and 62.9 percent were also willing to work in community hospitals. Similarly, Table 9 shows that while 76.5 percent of borrowers who wanted to work for low-income patients without health insurance most wanted to serve these patients, 50 percent were also willing to serve the elderly, and 57.4 percent were also willing to serve Medicare or Medicaid recipients.

Rspondents were more selective about the areas in Pennsylvania where they were willing to work. Over 24 percent said they would be willing to work only in urban areas of the Commonwealth and 10.3 percent said they would work only in rural areas. But 15.4 percent were willing to work in any area with shortages of health care professionals, 14 percent had no preference, and 31 percent would be willing to work in more than one area.

Borrowers' preferred areas of employment were significantly affected by their racial/ethnic group membership. Table 10 shows that Black and Asian respondents were significantly less likely to be willing to work in rural areas. Blacks were significantly more likely to prefer urban areas of Pennsylvania. Asian respondents, on the other hand, were more likely to prefer urban areas of another state.

The minimum amounts of loan forgiveness borrowers would need to participate in a program were related to their anticipated total student loan debt. The more borrowers expected to owe, the larger minimum amounts of loan forgiveness they said they would need to participate. However, borrowers with smaller anticipated loan indebtedness wanted larger proportions of their loans forgiven. Table 11 shows that, for one year of service in a forgiveness program, borrowers who expected to owe under \$5,000 wanted, on average, at least \$3,565 of their loans forgiven; this represents 79.2 percent of their total loan amounts. Borrowers who expected to owe \$35,000 or more said they would need, on average, at least \$9,465 of loans forgiven for one year of service; but this represents 23.7 percent of their loans.

Table 12 shows that the relationship between minimum amounts of loan forgiveness and anticipated total student loan indebtedness generally holds for borrowers willing to serve for more than one year in a forgiveness program. The table shows that some borrowers, 200 or about 7.1 percent, wanted a higher amount of loans forgiven than their expected debt. Possibly these borrowers over-estimated the minimum amount needed and/or underestimated their expected total debt.

Relationships similar to the ones shown in Tables 11 and 12 also exist among borrowers' expected salaries, average total expected debt, and average minimum amount of loan forgiveness required to participate in a loan forgiveness program. That is, borrowers with lower anticipated debts expected lower average initial salaries and, thus, wanted a larger proportion of their student loans to be forgiven in order to participate in a program. Table 13 shows that borrowers with expected average starting salaries of under \$15,000 had the lowest average expected indebtedness (\$9,675), but required the highest proportion of their loans forgiven for one year of service (46.1 percent). The amount of loan forgiveness required for these borrowers represented 37.2 percent of their average expected initial-year salaries.

Borrowers who expected initial salaries of \$50,000 or more had the highest average expected total debt (\$38,575) and said they wanted the highest



Table Eleven Minimum Required Total Amounts of Loans Forgiven For One Year of Service, By Anticipated Total Loan Debt

| | | | Total Loan I | <u>Debt</u> | |
|-----------------------------------|------------------|-----------------------|-----------------------|-------------------------|-------------------------|
| Minimum | Under \$5,000 | \$5,000 to \$7,499 | \$7,500 to \$9,999 | \$10,000 to \$14,999 | \$15,000 to \$19,999 |
| Under \$2,500 | 27.9% | 4.6% | 3.3% | 4.3% | 0.7% |
| \$2,500-\$4,999 | 55.9 | 44.4 | 34.3 | 22.4 | 20.4 |
| \$5,000-\$7,499 | 4.9* | 40.8 | 37.6 | 37.1 | 34.1 |
| \$7,500 or More | 3.2* | 3.2* | 17.2 | 29.0 | 37.3 |
| Unknown | 8.1 | 7.0 | 7.6 | 7.2 | 7.5 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 222 | 284 | 210 | 375 | 279 |
| Approx Mean | \$3,565 | \$4,975 | \$5,865 | \$6,625 | \$7,175 |
| Mean/Loans | 79.2% | 79.6% | 67.0% | 53.0% | 41.0% |
| | | | | | |
| | \$20,000 to | \$25,000 to | \$30,000 to | \$35,000 | All |
| Minimum | \$24,999 | \$29,999 | \$34,999 | or More | Loans |
| Under \$2,500 | 2.4% | 0.0% | 0.0% | 0.6% | 3.9% |
| \$2 ,5 00 -\$4, 999 | 12.7 | 14.8 | 13.5 | 1.7 | 18.5 |
| \$5,000-\$7,499 | 29.7 | 28.4 | 15.3 | 9.5 | 22.2 |
| \$7,500 or More | 46.1 | 46.9 | 64.4 | 64.0 | 49.1 |
| Un known | 9.1 | 9.9 | 6.8 | 4.2 | 6.3 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 165 | 81 | 59 | 1,161 | 2,836 |
| Approx Mean | \$7,685 | \$7,790 | \$8,475 | \$9,465 | \$7,545 |
| Mean/Loans | 34.2% | 28.3% | 26.1% | 23.7% | 31.2% |

^{*} Amounts required greater than expected amounts borrowed.

Table Twelve
Minimum Required Total Amounts of Loans Forgiven For
More Than One Year of Service, By Anticipated Total Loan Debt

| Minimum | Under \$5,000 | \$5,000 to \$7,499 | \$7,500 to \$9,999 | \$10,000 to \$14,999 | \$15,000 to \$19,999 |
|-------------------|------------------|-----------------------|-----------------------|-------------------------|-------------------------|
| Under \$5,000 | 50.5% | 12.8% | 4.4% | 2.2% | 0.7% |
| \$5,000-\$9,999 | 19.7* | 59.1 | 66.0 | 25.5 | 16.9 |
| \$10,000-\$14,999 | 6.0* | 7.8* | 12.6* | 52.4 | 34.1 |
| \$15,000-\$19,999 | 0.0 | 2.1* | 3.4* | 8.1* | 35.1 |
| \$20,000 or more | 4.5* | 2.5* | 3.9* | 3.2* | 5.7* |
| Unknown | <u>19.3</u> | 15.7 | 9.7 | 8.6 | 7.5 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 218 | 281 | 206 | 372 | 279 |
| Approx Mean | \$6,675 | \$8,200 | \$9,160 | \$11,785 | \$14,195 |
| Mean/Loans | 166.9% | 131.2% | 104.7% | 94.3% | 81.1% |
| | | | | | |
| | \$20,000 to | \$25,000 to | \$30,000 to | \$35,000 | A11 |
| Minimum | \$24,999 | \$29,999 | <u>\$34,999</u> | or More | Loans |
| Under \$5,000 | 0.0% | 0.0% | 1.8% | 0.2% | 6.0% |
| \$5,000-\$9,999 | 10.3 | 7.4 | 5.3 | 0.8 | 18.6 |
| \$10,000-\$14,999 | 24.7 | 24.7 | 19.3 | 5.2 | 17.2 |
| \$15,000-\$19,999 | 33.1 | 22.2 | 26.3 | 13.7 | 13.8 |
| \$20,000 or More | 22.9 | 33.3 | 36.8 | 74.9 | 35.6 |
| Unknown | 9.0 | 12.4 | 10.5 | 5.2 | 8.8 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 166 | 81 | 57 | 1,152 | 2,812 |
| Approx Mean | \$16,905 | \$18,100 | \$18,655 | \$23,565 | \$16,565 |
| Mean/Loans | 75.1% | 65.8% | 57.4% | 57.6% | 68.5% |

 $[\]mbox{\scriptsize {\tt *}}$ Amounts required greater than expected amounts borrowed.

Table Thirteen

Average Minimum Required Total Amounts of Loans To Be Forgiven

For One Year of Service As a Percent of Average Expected Debt,

By Expected Initial Salaries

| Expected Salaries | Average Total Expected Debt | Average Required Amount Forgiven | Pct of Total Debt | Pct of Salary | Number |
|-------------------|--------------------------------|---|----------------------|------------------|--------|
| Under \$15,000 | \$9,675 | \$4,465 | 46.1% | 37.2% | 54 |
| \$15,000-\$19,999 | 10,975 | 4,840 | 44.1 | 27.7 | 182 |
| \$20,000-\$24,999 | 14,970 | 6,130 | 40.9 | 27.2 | 498 |
| \$25,000-\$29,999 | 22,255 | 7,340 | 33.0 | 26.7 | 684 |
| \$30,000-\$34,999 | 23,305 | 7,480 | 32.1 | 23.0 | 443 |
| \$35,000-\$39,999 | 25,840 | 8,035 | 31.1 | 21.4 | 190 |
| \$40,000-\$44,999 | 30,020 | 8,450 | 28.1 | 19.9 | 145 |
| \$45,000-\$49,999 | 32,160 | 8,735 | 27.2 | 18.4 | 95 |
| \$50,000 or More | 38,575 | 9,675 | 25.1 | 16.1 | 472 |
| Unknown | 30,585 | 8,745 | 28.5 | N.A. | 73 |
| All Respondents | \$24,180 | \$7 , 545 | 31.2% | 23.0% | 2,836 |
| | | | | | |
| Under \$30,000 | \$17,770 | \$6,485 | 36.5% | 27.4% | 1,418 |
| Above \$30,000 | \$30,370 | \$8,520 | 28.1% | 19.7% | 1,345 |

minimum dollar amount for one year of service in loan forgiveness (\$9,675). This amount represented 25.1 percent of their expected average total debt and 16.1 percent of their expected average starting salaries. On average, borrowers with average starting salaries under \$30,000 wanted, at a minimum, at least 35.6 percent of their loans forgiven (representing 27.4 percent of their salaries) for one year of service, while borrowers with salaries above \$30,000 said they wanted at least 28.1 percent of their loans forgiven (19.7 percent of their salaries).

Table 14 shows the relationship between loan forgiveness amounts by borrowers' expected medical fields and expected average initial salaries. Borrowers in relatively lower-paying fields—such as medical laboratory technicians (\$23,323), nutritionists (\$24,342) and health care administrators (\$24,797)—would, on average, want at least 39.5 percent of their loans forgiven for one year of service. Those in higher-paying fields—podiatrics (\$45,551), optometrists/ophthalmologists (\$45,469) and general practitioners (\$43,676)—wanted at least 22.8 percent of their loans forgiven for one year of service. Table B-6 shows similar relationships for borrowers willing to participate in a forgiveness program for more than one year.

Summary and Conclusions

An overwhelming majority of survey respondents appeared to be willing to participate in a loan forgiveness program for at least one year. Respondents appeared to be willing to serve a variety of patients or clients, and to work in a variety of medical facilities. Borrowers who most wanted to work in state and county hospitals and public health agencies were relatively more likely to be willing to serve in loan forgiveness, while those who most wanted to work in private hospitals and private practice were less willing to serve.

However, the number of respondents willing to serve in loan forgiveness represented only 28.8 percent of the sample. Furthermore, over 60 percent of the sampled borrowers did not return their surveys. Since so many surveys were not returned, it is possible that a large majority of the sample, and therefore the population, was actually not interested in participating in loan forgiveness. This could mean that a loan forgiveness program might not attract an adequate number of students to serve medically underserved Pennsylvanians.

Furthermore, given that the average borrower would require, at a minimum, about 31 percent of his or her loans forgiven (approximately \$7,500) for one year's service in a program, and given the Commonwealth's current budget constraints, it appears that implementing a loan forgiveness program that is attractive to enough students to have an effect on health care may be prohibitively costly.

Costs would be high because of the amount of student indebtedness, the amounts of forgiveness students would want to participate, and the relationship between expected total debt and expected initial salaries. As the data show, the average total anticipated debt for students in the health care fields is approximately \$24,180. A plurality of these students have both Stafford Loans and other types of loans. Therefore, they would need large incentives—that is, large amounts of their loans repaid—to encourage their participation. Data from the survey show that forgiving loans of responden s



Table Fourteen Average Minimum Required Amounts to Be Forgiven For One Year of Service, As a Percent of Average Expected Debt and Average Expected Salary, By Types of Medical Fields

| | | | Average Amount | | | |
|-------------------------|---------------------------|----------|-----------------|------------|--------|--------|
| | | Average | Req Forgiven | | | |
| | Average Total | Expected | For One | Pct of | Pct of | |
| Medical Field | Expected Debt | Salary | Year Service | Total Debt | Salary | Number |
| Nursing | \$ 11 , 783 | \$27,817 | \$6,055 | 51.4% | 21.8% | 628 |
| Dental | 33,591 | 37,707 | 8,526 | 25.4 | 22.6 | 203 |
| Physical Therapy | 19,313 | 30,563 | 6,641 | 34.4 | 21.7 | 134 |
| Physician Assistant | 11,844 | 27,031 | 5,938 | 50.1 | 22.0 | 32 |
| M.D./General Practice | 39,195 | 43,676 | 9,414 | 24.0 | 21.6 | 306 |
| Obstetrics/Gynocology | 29,077 | 39,795 | 8,192 | 28.2 | 20.6 | 78 |
| Pediatrics | 29,010 | 35,908 | 7,966 | 27.5 | 22.2 | 120 |
| Optometry/Ophthalmology | 38,411 | 45,469 | 8,750 | 22.8 | 19.2 | 48 |
| Psychology Psychology | 24,448 | 34,052 | 7,568 | 31.0 | 22.2 | 58 |
| Medical Lab Technician | 9,620 | 23,323 | 5,439 | 56.5 | 23.3 | 48 |
| Podiatrics | 39,949 | 45,551 | 9,493 | 23.8 | 20.8 | 147 |
| Chiropractic | 39,487 | 42,500 | 9,464 | 24.0 | 22.3 | 39 |
| Radiology | 12,921 | 27,357 | 6,382 | 49.4 | 23.3 | 35 |
| Emergency Medicine | 23,460 | 38,242 | 7,608 | 32.4 | 19.9 | 31 |
| Surgery | 33,691 | 35,066 | 8,979 | 26.7 | 25.6 | 38 |
| Health Care Admin. | 15,750 | 24,797 | 6,227 | 39.5 | 25.1 | 37 |
| Occupational Therapy | 15,432 | 25,877 | 6,606 | 42.8 | 25.5 | 77 |
| Nutrition | 13,204 | 24,342 | 6,439 | 48.8 | 26.5 | 38 |
| Pharmacy | 20,472 | 42,904 | 7,219 | 35.3 | 16.8 | 99 |
| Audiology | 19,500 | 28,071 | 6,742 | 34.6 | 24.0 | 35 |
| M.D./Others | 36,430 | 47,028 | 9,427 | 25.9 | 20.0 | 71 |
| Non-M.D./Others | 11,738 | 24,238 | 5,688 | 48.5 | 23.5 | 124 |
| M.D./Unknown | 39,267 | 40,517 | 9,741 | 24.8 | 24.0 | 121 |
| Non-M.D./Unknown | 15,798 | 26,317 | 6,371 | 40.3 | 24.2 | 104 |
| All Respondents | \$24,120 | \$34,353 | \$7, 539 | 31.3% | 21.9% | 2,651 |

who were willing to serve for one year would cost approximately \$16.3 million (an average of \$7,500 of loan forgiveness wanted for one year of service times 2,167 respondents willing to participate). If 28.8 percent of the population of health care borrowers (6,845 students) served for one year, the cost would be approximately \$51.3 million.

Some students reported relatively lower average debts. However, these students also had lower expected salaries; thus, they wanted greater proportions of their loans forgiven to participate. It appears, therefore, that it would be costly to target a forgiveness program towards students in these lower-paying fields, as some policymakers have suggested.

KR1.48910916/01



APPENDIX A



PENNSYLVANIA HIGHER EDUCATION ASSISTANCE AGENCY

660 BOAS STREET HARRISBURG, PENNSYLVANIA 17102-1398

May 24, 1991

Dear Student:

The Pennsylvania General Assembly currently is considering bills to allow college graduates majoring in health care fields to have all or a portion of their Stafford Student Loans to be repaid by the Commonwealth if they agree to provide health care to underserved Pennsylvanians. These proposals, known as "loan forgiveness" programs, would provide incentives for future medical professionals to serve in geographic areas or fields that have had shortages of health care providers. To evaluate the potential effects of these proposals, we need to know more about you, your career goals and your willingness to participate in loan forgiveness programs.

You can help us by completing and returning the enclosed brief survey in the self-addressed, postage-paid envelope as soon as possible but no later than June 10, 1991. The survey asks some questions about you, your career plans and your willingness to provide health care services in medically underserved areas in Pennsylvania. It should take no more than ten minutes of your valuable time to complete and return the survey.

The survey has a label with your name on it. This will be used only by our research staff to permit them to match your survey responses to other data on file, thereby reducing the number of questions we need to ask. All your responses will be kept in strictest confidence and will be revealed to no one else. However, if you believe some questions are too personal or otherwise objectionable, please omit your answers to them.

I thank you in advance for completing and returning the survey. If you have any questions on the survey or our research, please feel free to write or telephone Dr. Jerry S. Davis, Director of Research and Policy Analysis, at (717) 257-2794.

I wish you the very best in all your future academic and professional endeavors.

Cordially,

Kenneth R. Reeher

President and

Chief Executive Officer

The Phuker

KRR:md Enclosures

KR1.48910514/01



SURVEY OF PHEAA STAFFORD LOAN HEALTH PROFESSIONS BORROWERS

Instructions are given for each question on this survey. Please omit answers to any questions you feel are too personal or objectionable.

| 1. | Would you be willing to provide health ca having the Commonwealth repay your Staffor | re services to medically underserved Pennsylvanians in exchange for d Loans? (Circle one Answer Code number.) | | | | | | |
|----|---|---|--|--|--|--|--|--|
| | 1 - YES 2 - NO | 3 - NOT SURE/UNKNOWN | | | | | | |
| 2. | What types of incentives would the Commonwood to medically underserved Pennsylvanians? (| realth have to provide to encourage you to provide health care services Circle one Answer Code number.) | | | | | | |
| | 3 - PROVIDE CRANTS FOR FUTURE HEALTH CARE 4 - OTHER (Please Specify | S LOANS, HEAL LOANS, HEALTH PROFESSIONS LOANS, PERKINS LOANS) EDUCATION OR TRAINING , REGARDLESS OF INCENTIVES (SKIP TO QUESTION 10 ON PAGE 2) | | | | | | |
| We | want to know which types of health care ser | vices you might be willing to provide under a loan forgiveness program. | | | | | | |
| 3. | If you were offered loan forgiveness (or other incentives circled for Question 2), in what types of medical facilities would you be willing to work? (Circle all Answer Codes that apply to you.) | | | | | | | |
| | 1 - STATE-OPERATED HOSPITALS OR CLINICS | 6 - PRIVATE HOSPITALS | | | | | | |
| | 2 - COUNTY-OPERATED HOSPITALS OR CLINICS | 7 - PRIVATE PRACTICE | | | | | | |
| | 3 - COMMUNITY HOSPITALS | 8 - HOME HEALTH/HOME HEALTH AGENCIES | | | | | | |
| | 4 - PUBLIC HEALTH AGENCIES | 9 - OTHER (Specify) | | | | | | |
| | 5 - NURSING HOMES | 10 - NO PREFERENCE/UNKNOWN | | | | | | |
| 4. | What categories of patients or clients wou | ald you be willing to serve? (Circle each applicable number.) | | | | | | |
| | 1 - LOW-INCOME WITH NO HEALTH INSURANCE | 4 - OTHER (Specify) | | | | | | |
| | 2 - ELDERLY | 5 - NO PREFERENCE/UNKNOWN | | | | | | |
| | 3 - MEDICARE OR MEDICAID RECIPIENTS | | | | | | | |
| 5. | What kind of medical service would you be | most willing to provide? (Circle one Answer Code number.) | | | | | | |
| | 1 - NURSING | 6 - OBSTETRICS/CYNECOLOGY | | | | | | |
| | 2 - DENTAL | 7 - PEDIATRICS OR ADOLESCENT CARE | | | | | | |
| | 3 - PHYSICAL THERAPY | 8 - OPTOMETRY | | | | | | |
| | 4 - PHYSICIANS ASSIST NT | 9 - PSYCHOLOGY OR PSYCHIATRY | | | | | | |
| | | | | | | | | |
| | 5 - PHYSICIAN (GENERAL PRACTICE) | 10 - OTHER (Specify) | | | | | | |



| _ | | | | | | |
|----|------------------|----------------|--------------|----------------|-----------------|-------------------------|
| 6. | in what areas of | Pennsylvania v | would vou be | willing to wor | k? (Circle each | applicable Code number. |

- 1 URBAN OR SUBURBAN AREAS
- 2 RURAL AREAS
- 3 ANY AREAS WITH SHORTAGES OF HEALTH CARE PROFESSIONALS
- 4 OTHER (Specify
- 5 NO PREFERENCE/UNKNOWN

We would like to know how much of your educational loans would have to be repaid by the Commonwealth to encourage you to provide medical care to medically underserved Pennsylvania residents.

7. What is the minimum total amount of your educational loans that would have to be repaid by the Commonwealth in order to encourage you to provide health care services for one year to medically underserved Pennsylvanians?

1 - LESS THAN \$2,500

4 - \$7.500 OR MORE

2 - \$2,500 - \$4,999

5 - NO PREFERENCE/UNKNOWN

3 - \$5,000 - \$7,499

8. What is the minimum total amount of your loans that would have to be repaid by the Commonwealth to encourage you to provide health care services for more than one year? (Circle one Answer Code number.)

1 - LESS THAN \$5,000

4 - \$15,000 TO \$19,999

2 - \$5,000 TO \$9,999

5 - \$20,000 OR MORE

3 - \$10,000 TO \$14,999

6 - NO PREFERENCE/UNKNOWN

9. How many years of health care services to underserved Pennsylvanians would you be willing to provide in exchange for forgiveness of student loan repayments? (Circle one Answer Code number.)

1 - LESS THAN 1 YEAR

4 - 5 YEARS OR MORE

2 - 1 TO 2 YEARS

5 - NO PREFERENCE/UNKNOWN

3 - 3 YEARS

We want to know about your current and possible future loan debts.

10. What types of student loans do you now have or plan to have in the future? (Circle All Answer Codes that apply.)

1 - STAFFORD LOANS

5 - PERKINS LOANS

2 - SLS LOANS

6 - STATE-SUBSIDIZED LOANS

3 - HEAL LOANS

7 - OTKER (Specify

4 - HEALTH PROFESSIONS LOANS

11. What is your present total indebtedness from all educational loans? (Circle one Answer Code number.)

1 - LESS THAN \$5,000

4 - \$10,000 - \$14,999

7 - \$25,000 - \$29,999

2 - \$5,000 - \$7,499

5 - \$15,000 - \$19,999

8 - \$30,000 - \$34,999

3 - \$7,500 - \$9,999

6 - \$20,000 - \$24,999

9 - \$35,000 OR MORE

12. What do you estimate your total indebtedness from all educational loans will be by the end of your degree program? (Circle one Answer Code number.)

1 - LESS THAN \$5,000

4 - \$10,000 - \$14,999

7 - \$25,000 - \$29,999

2 - \$5,000 - \$7,499

5 - \$15,000 - \$19,999

8 - \$30,000 - \$34,999

3 - \$7,500 - \$9,999

6 - \$20,000 - \$24,999

9 - \$35,000 OR MORE



| ina | lly, we would like to ask a few questions a | bout you and your career goals for statistical purposes. |
|-----|---|---|
| 3. | What is your gender? (Circle one Answer Co | de number.) |
| | 1 - MALE | 2 - FEMALE |
| 4. | What is your racial/ethnic identity? (Circ | Te one Answer Code number.) |
| | 1 - BLACK, NON-HISPANIC | |
| | 2 - WHITE, NON-HISPANIC | |
| | 3 - HISPANIC | |
| | 4 - AMERICAN INDIAN OR ALASKA NATIVE | |
| | 5 - ASIAN OR PACIFIC ISLANDER | |
| | 6 - OTHER (Specify |) |
| 15. | What is your present marital status? (Cir | rcle one Answer Code number.) |
| | 1 - NEVER MARRIED | |
| | 2 - MARRIED | |
| | 3 - DIVORCED, SEPARATED OR WIDOWED | |
| 16. | What is your year of enrollment in your po | ostsecondary institution? (Circle the number.) |
| | 1 - FRESHMAN/FIRST-YEAR UNDERCRADUATE | |
| | 2 - SOPHOMORE/SECOND-YEAR UNDERGRADUATE | |
| | 3 - JUNIOR/THIRD-YEAR UNDERGRADUATE | |
| | 4 - SENIOR/FOURTH-YEAR UNDERGRADUATE | |
| | 5 - FIFTH-YEAR UNDERCRADUATE | |
| | 6 - FIRST-YEAR GRADUATE/PROFESSIONAL | |
| | 7 - OTHER GRADUATE/PROFESSIONAL | |
| | YEAR (Specify |) |
| 17. | What is your present enrollment status? (| Circle one Answer Code number.) |
| | 1 - FULL-TIME | |
| | 2 - PART-TIME | |
| | 3 - OTHER (Specify |) |
| 18. | What is your major field of study? (Write | answer in the space provided.) |
| | | |
| 19. | What field of health care do you plan to Answer Code number.) | enter after completing your postsecondary education? (Circle on |
| | 1 - NURSING | 6 - OBSTETRICS/GYNECOLOGY |
| | 2 - DENTAL | 7 - PEDIATRICS OR ADOLESCENT CARE |
| | 3 - PHYSICAL THERAPY | 8 - OPTOMETRY |
| | 4 - PHYSICIANS ASSISTANT | 9 - PSYCHOLOGY OR PSYCHIATRY |
| | 5 - PHYSICIAN (GENERAL PRACTICE) | 10 - OTHER (Specify) |
| | | 11 - UNKNOWN |

- 4 -

| | (Write month and year here |) |
|-----|--|--|
| 21. | In what types of hospitals or health care numbers that apply.) | e facilities would you be willing to work? (Circle all Answer Code |
| | 1 - STATE-OPERATED HOSPITALS OR CLINICS | 6 - PRIVATE HOSPITALS |
| | 2 - COUNTY-OPERATED HOSPITALS OR CLINICS | 7 - PRIVATE PRACTICE |
| | 3 - COMMUNITY HOSPITALS | 8 - HOME HEALTH/HOME HEALTH AGENCIES |
| | 4 - PUBLIC HEALTH AGENCIES | 9 - OTHER (Specify |
| | 5 - NURSING HOMES | 10 - NO PREFERENCE/UNKNOWN |
| 22. | Of the types of facilities listed in Ques | stion 21, in which would you most like to serve? |
| | (Write the Answer Code number here |) |
| 23. | What categories of clients or patients we apply.) | ould you be willing to serve? (Circle all Answer Codes numbers that |
| | 1 - LOW-INCOME WITH NO HEALTH INSURANCE | |
| | 2 - ELDERLY | |
| | 3 - MEDICARE OR MEDICAID RECIPIENTS | |
| | 4 - OTHER PUBLICLY OR PRIVATELY INSURED | |
| | 5 - OTHER (Specify |) |
| | 6 - NO PREFERENCE/UNKNOWN | |
| 24. | Of the patients/clients identified in Qu | estion 23, which one would you <u>most</u> like to serve? |
| | (Write the Answer Code number here |) |
| 25. | Where would you most like to work? (Circ | le one Answer Code number.) |
| | 1 - URBAN OR SUBURBAN AREA IN PENNSYLVAN | 1A |
| | 2 - RURAL AREA IN PENNSYLVANIA | |
| | 3 - URBAN OR SUBURBAN AREA IN ANOTHER ST | ATE (Specify) |
| | 4 - RURAL AREA IN ANOTHER STATE (Specify |) |
| | 5 - AREA IN ANOTHER COUNTRY (Specify | 1 |
| 26. | What approximate annual salary do you excare field? (Circle one Answer Code numb | pect to receive in your first year of full-time employment in the health er.) |
| | 1 - LES\$ THAN \$15,000 | 5 - \$ 30,000 TO \$ 34,999 |
| | 2 - \$15,000 TO \$19,999 | 6 - \$ 35,000 T 0 \$ 39,999 |
| | 3 - \$20,000 TO \$24,999 | 7 - \$40,000 TO \$44,999 |
| | 4 - \$25,000 TO \$29,999 | 8 - \$ 45,000 TO \$ 49,999 |
| | | 9 - \$50,000 OR MORE |
| | | |

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The initial population of borrowers included 23,769 health care students who received Stafford or HEAL Loans through PHEAA. The samples were drawn to produce response numbers that would lead to a statistically safe conclusion that one could be 95 percent confident that the proportions observed in the respondents' answers would be between plus or minus 5 percent of the proportions in the population. In other words, if 45 percent of respondents answered a particular item one way, one could be 95 percent confident that the "true" proportion in the population the respondents were intended to represent would be between 40 and 50 percent (45 percent plus or minus 5 percent).

It was assumed that about 40 percent of surveyed borrowers would respond to the survey. In fact, 38.8 percent did so. Appendix Table A-l displays the numbers of borrowers in the population, survey sample, and respondent group by their types of institutions attended and academic grade levels at these institutions. Borrowers at two types of institutions, State Universities and nursing schools, were statistically significantly more likely than others to have responded to the survey; about 49.7 percent of borrowers from State Universities and 52.6 percent of borrowers from nursing schools responded. Statistically significantly fewer four-year private college borrowers, 37 percent, and proprietary school borrowers, 21.8 percent, responded. Response rates for borrowers from other institutional types were not statistically significantly different from those for all borrowers.

There were a few variations in response rates by borrowers' academic grade levels within institutional types. For example, among four-year private college borrowers, graduate students were less likely than undergraduates to have responded, 33.4 percent versus 45.7 percent. Junior/third-year undergraduates at state-related colleges were more likely than others at these colleges to have responded, 49.4 percent versus 37.2 percent. Juniors at out-of-state institutions were also more likely than others at these institutions to have responded, 56.9 percent versus 40.1 percent. But these differences in response rates within institutional types were unlikely to have presented any major bias in respondents' representation of their larger samples. That is, respondents from each institutional type fairly adequately represented samples from each type.

Did respondents adequately represent the population of health professions borrowers? Appendix Table A-2 displays the proportions of borrowers in the population and respondent groups by their types of institutions. When comparing respondents to the population, it was found that borrowers attending State Universities, nursing schools and proprietary schools were under-represented in the respondent group, with 14.8 percent of respondents, but 23.3 percent of the population, having attended these institutions. Borrowers from two-year public and private colleges represented 20.4 percent of respondents but only 14.2 percent of the population. Borrowers from four-year private colleges, state-related colleges, vocational-technical schools and out-of-state institutions were similarly represented in the population and respondent groups. In all, 62.5 percent of borrowers in the population were validly represented in the respondent group, 14.2 percent were under-represented, and 23.3 percent were over-represented.

Overall, it is reasonable to conclude from these comparisons that respondents are fairly representative of borrowers in the population.

However, since surveyed borrowers who were willing to participate in a loan forgiveness program were probably more likely to respond to the survey than those who were not interested, it is possible that sampled borrowers who attended under-represented institutions were unlikely to have been willing to participate in a loan forgiveness program.

Appendix Table A-1 Survey Population, Sample and Respondents, By Type of Institution and Academic Grade Level

| 4B | Populat <u>ion</u> | | Sample | | Respondents | | | |
|-------------------------|--------------------|---------|--------|---------|-------------|-------------|------------------|--|
| . | | | | | | | Response | |
| Four-Year Private | Number | Percent | Number | Percent | Number | Percent | Rate | |
| Freshman/First Year | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0.0% | |
| Sophomore/Second Year | 1,436 | 18.6 | 296 | 10.9 | 143 | 14.2 | 48.3 | |
| Junior/Third Year | 1,262 | 16.4 | 257 | 9.4 | 121 | 12.0 | 47.1 | |
| 4th & 5th Yr Undergrads | 1,272 | 16.5 | 236 | 8.7 | 97 | 9.6 | 41.1 | |
| First Year Grads | 1,084 | 14.1 | 689 | 25.3 | 257 | 25.5 | 37.3* | |
| 2nd Yr & Beyond Grads | 2,650 | 34.4 | 1,244 | 45.7 | 389 | 38.7 | <u>31.2*</u> | |
| Total | 7,704 | 100.0% | 2,722 | 100.0% | 1,007 | 100.0% | 37.0%** | |
| State University | | | | | | | | |
| Freshman/First Year | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0.0% | |
| Sophomore/Second Year | 667 | 36.3 | 144 | 37.3 | 63 | 34.6 | 43.8 | |
| Junior/Third Year | 551 | 30.0 | 108 | 29.5 | 63 | 34.6 | 58.3 | |
| 4th & 5th Yr Undergrads | 476 | 25.9 | 90 | 24.6 | 43 | 23.6 | 47.8 | |
| First Year Grads | 58 | 3.1 | 9 | 2.5 | 6 | 3.3 | 66.7 | |
| 2nd Yr & Beyond Grads | 87 | 4.7 | 15 | 4.1 | | 3.9 | 46.7 | |
| Total | 1.839 | 100.0% | 366 | 100.0% | 182 | 100.0% | 49.7 %* * | |
| State-Related | | | | | | | | |
| Freshman/First Year | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0.0% | |
| Sophomore/Second Year | 869 | 18.1 | 182 | 11.3 | 65 | 10.5 | 35.7 | |
| Junior/Third Year | 870 | 18.1 | 178 | 11.1 | 88 | 14.2 | 49.4* | |
| 4th & 5th Yr Undergrads | 1,139 | 23.7 | 238 | 14.8 | 82 | 13,2 | 34.5 | |
| First Year Grads | 758 | 15.8 | 366 | 22.8 | 155 | 25.0 | 42.3 | |
| 2nd Yr & Beyond Grads | 1,168 | 24.3 | 643 | 40.0 | <u>230</u> | <u>37.1</u> | <u>37.1</u> | |
| Total | 4,804 | 100.0% | 1,607 | 100.0% | 620 | 100.0% | 38.6% | |
| Two-Year Public | | | | | | | | |
| Freshman/First Year | 1,663 | 60.2% | 765 | 77.2% | 327 | 76.6% | 42.7% | |
| Sophomore/Second Year | 1,100 | 39.8 | 226 | 22.8 | 100 | 23.4 | 44.2 | |
| Total | 2,763 | 100.0% | 991 | 100.0% | 427 | 100.0% | 43.1% | |

Appendix Table A-1 (continued)

| | Population | | Sam | Sample | | Respondents | |
|--|------------|-------------|-----------|-------------|-----------|-------------|-------------------------|
| Two-Year Private | Number | Percent | Number | Percent | Number | Percent | Response <u>Rate</u> |
| Freshman/First Year | 406 | 65.6% | 406 | 90.6% | 163 | 91.6% | 40.1% |
| Sophomore/Second Year Junior/Third Year | 211 2 | 34.1 0.3 | 42 0 | 9.4 0.0 | 15 0 | 8.4 0.0 | 35.7 _0.0 |
| T-4-1 | | | 448 | | | | |
| Total | 619 | 100.0% | 440 | 100.0% | 178 | 100.0% | 39.7% |
| | | | | | | | |
| Nursing School | | | | | | | |
| Freshman/First Year | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0.0% |
| Sophomore/Second Year | 889 | 63.2 | 176 | 64.7 | 92 | 64.3 | 52.3 |
| Junior/Third Year 4th & 5th Yr Undergrads | 484 3 | 34.4 0.2 | 92 1 | 33.8 0.4 | 47 1 | 32.9 0.7 | 51.1 100.0 |
| First Year Grads | 17 | 1,2 | 2 | 0.7 | 2 | 1.4 | 160.0 |
| 2nd Yr & Beyond Grads | 14 | 1.0 | 1 | 0.4 | _1 | 0.7 | 100.0 |
| Total | 1,407 | 100.0% | 272 | 100.0% | 143 | 100.0% | 52.6%** |
| | | | | | | | |
| Vo-Tech Schools | | | | | | | |
| Freshman/First Year | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0.0% |
| Sophomore/Second Year | <u>106</u> | 100.0 | <u>26</u> | 100.0 | <u>14</u> | 100.0 | <u>53.8</u> |
| Total | 106 | 100.0% | 26 | 100.0% | 14 | 100.0% | 53.8% |
| | | | | | | | |
| Proprietary School | | | | | | | |
| Freshman/First Year | 2,138 | 93.0% | 505 | 94.2% | 112 | 95.7% | 22.2% |
| Sr. homore/Second Year | 152 | 6.6 | 28 | 5.2 | 5 | 4.3 | 17.9 |
| Junior/Third Year | 9 | 0.4 | _3 | 0.6 | _0 | 0.0 | 0.0 |
| Total | 2,299 | 100.0% | 536 | 100.0% | 117 | 100.0% | 21.8%** |



Appendix Table A-1 (continued)

| | Popu | <u>llation</u> | Sam | nple | Resp | ondents | |
|-------------------------|--------|----------------|-------------|-------------|--------|-------------|-------------------------|
| Out-of-State | Number | Percent | Number | Percent | Number | Percent | Response <u>Rate</u> |
| Freshman/First Year | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0.0% |
| Sophomore/Second Year | 375 | 16.8 | 69 | 10.3 | 30 | 10.8 | 43.5 |
| Junior/Third Year | 279 | 12.5 | 51 | 7.6 | 29 | 10.5 | 56.9* |
| 4th & 5th Yr Undergrads | 232 | 10.4 | 46 | 6.9 | 21 | 7.6 | 45.7 |
| First Year Grads | 628 | 28.3 | 184 | 27 .5 | 82 | 29,6 | 44.6 |
| 2nd Yr & Beyond Grads | 714 | 32.0 | 320 | <u>47.7</u> | 115 | 41,5 | <u>35.9</u> |
| Total | 2,228 | 100.0% | 670 | 100.0% | 277 | 100.0% | 41.3% |
| | | | | | | | |
| All Institutions | | | | | | | |
| Freshman/First Year | 4,207 | 17.7% | 1,676 | 21.9% | 602 | 20.3% | 35.9%* |
| Sophomore/Second Year | 5,805 | 24.4 | 1,189 | 15.6 | 527 | 17.7 | 44.3* |
| Junior/Third Year | 3,457 | 14.5 | 6 89 | 9.0 | 348 | 11.7 | 50.5* |
| 4th & 5th Yr Undergrads | 3,122 | 13.1 | 611 | 8.0 | 244 | 8.2 | 39.9 |
| First Year Grads | 2,545 | 10.7 | 1,250 | 16.4 | 502 | 16.9 | 40.2 |
| 2nd Yr & Beyond Grads | 4,633 | 19.6 | 2,223 | 29.1 | 742 | <u>25.1</u> | <u>33.4</u> * |
| Total | 23,769 | 100.0% | 7,638 | 100.0% | 2,965 | 100.0% | 38.8% |



^{*} Indicates that class level response rate is statistically significantly different from other responses at this institution, at the 0.05 level of significance.

^{**} Indicates that response rate for borrowers at this institution is statistically significantly different from response rates for borrowers at other institutions, at the 0.05 level of significance.

Appendix Table A-2 Survey Population and Respondents, By Types of Institutions

| | Population | Percent | Respondents | Percent | Survey Percent |
|----------------------|------------|---------|-------------|---------|-------------------|
| Four-Year Private | 7,704 | 32.4% | 1,007 | 34.0% | 13.1% |
| State University | 1,839 | 7.7 | 182 | 6.1 | 9.9 |
| State-Related | 4,804 | 20.2 | 620 | 20.9 | 12.9 |
| Two-Year Public | 2,763 | 11.6 | 427 | 14.4 | 15.4 |
| Two-Year Private | 619 | 2.6 | 178 | 6.0 | 28.8 |
| Nursing | 1,407 | 5.9 | 143 | 4.8 | 10.2 |
| Vocational-Technical | 106 | 0.5 | 14 | 0.5 | 13.2 |
| Proprietary | 2,299 | 4.7 | 117 | 3.9 | 5.1 |
| Out-of-State | 2,228 | 4.4 | 277 | 9.4 | 12.4 |
| All Schools | 23,769 | 100.0% | 2,965 | 100.0% | 12.5% |

Appendix Table A-3 Respondents' Demographic Characteristics

| Gender | Number | Percent |
|--|--------------------------------|----------------------------------|
| Male Female | 1,015 1,945 | 34.3% 65.7 |
| Racial/Ethnic Background | | |
| Black White Hispanic Asian Other | 189 2,576 46 94 19 | 6.5 88.1 1.6 3.2 0.6 |
| Marital Status | | |
| Never Married Married Divorced, Separated, Widowed | 2,059 659 232 | 69.8 22.3 7.9 |
| Attendance Status | | |
| Full-Time Part-Time Other | 2,316 235 353 | 79.8 8.1 12.2 |

Appendix Table A-4 Respondents' Intended Field of Health Care, By Gender and Racial-Ethnic Group

Racial-Ethnic Group Gender Male Female Number White Black Hispanic Asian Other Number 90.3% 92.3% 6.8% 0.1% 0.4% 9.7% 723 0.4% 716 Nursing 81.9 6.7 0.0 52.4 47.6 212 5.2 6.2 210 Dental Care 29.2 70.8 120 90.7 8.5 0.0 0.8 0.0 118 Physical Therapy 39.1 85.5 5.9 5.5 1.5 255 60.9 261 1.6 Gen'l Practice 77.1 80.5 14.6 1.2 1.2 2.5 82 22.9 83 OB/GYN 82.3 1.6 5.6 0.0 76.0 125 10.5 124 Pediatrics 24.0 55.6 44.4 54 81.5 1.9 3.7 12.9 0.0 54 Eye Care 91.7 3.3 1.7 3.3 0.0 60 23.3 76.7 60 Psychology 91.8 2.0 2.0 4.2 0.0 49 61.5 38.5 52 M.D. Other 75.0 0.0 0.0 0.0 16 Medical Assistant 0.0 100.0 16 25.0 18.5 81.5 54 90.7 5.5 1.9 1.9 0.0 54 Lab Technician 39 92.3 7.7 0.0 0.0 39 64.1 35.9 0.0 Chiropractic 97.6 0.0 0.0 41 78.0 41 2.4 0.0 22.0 Radiology 2.0 0.0 52.9 47.1 51 96.0 0.0 2.0 51 Emergency Med. 32.8 90.3 0.0 1.6 8.1 0.0 62 67.2 64 Surgery 0.0 38 15.4 84.6 39 97.4 2.6 0.0 0.0 Administration 75 95.9 2.7 0.0 74 1.4 0.0 13.3 86.7 Occup. Therapy 0.0 0.0 19.1 80.9 42 97.6 2.4 0.0 42 Nutrition 39.3 60.7 112 86.4 4.5 0.0 9.1 0.0 110 Pharmacy 85.2 0.0 0,0 3.7 27 Resp. Technician 40.7 59.3 27 11,1 44 90.8 4.6 2.3 0.0 2.3 44 36.4 63.6 Sports Medicine 0.0 8.3 58.3 70.8 12.6 8.3 24 Anesthesiology 41.7 24 95.6 23 95.5 0.0 0.0 4.5 0.0 22 Orthopedics 4.4 0.0 0.0 36 2.8 97.2 36 100.0 0.0 0.0 Speech Therapy 25 87.5 0.0 0.0 0.0 24 44.0 12.5 Internal Medicine 56.0 65.6 32 90.7 3.1 0.0 3.1 3.1 32 Cardiology 34.4 0.0 5.2 19 10.5 89.5 19 73.7 21.1 0.0 Geriatrics 161 33.5 74.8 13.8 4.4 2.6 159 66.5 4.4 Podiatrics 79.4 0.0 0.0 0.0 34 20.6 34 91.2 8.8 Physician Asst. 38 39 100.0 0.0 0.0 Non-M.D. Others 35.9 64.1 0.0 0.0 150 82.4 3.4 8.1 0.0 148 M.D.-Unknown 53.3 46.7 6.1 82.2 90 7.9 3.4 89 Non-MD-Unknown 17.8 86.5 1.1 1.1 0.7% 2,891 2,927 88.0% 6.5% 1.6% 3.2% 65.7% All Fields 34.3%

Appendix Table A-5 Respondents' Expected Initial Salary

| Salary | Number | Percent |
|-------------------|--------|---------|
| Under \$15,000 | 55 | 1.9% |
| \$15,000-\$19,999 | 194 | 6.8 |
| \$20,000-\$24,999 | 516 | 18.0 |
| \$25,000-\$29,999 | 708 | 24.6 |
| \$30,000-\$34,999 | 464 | 16.1 |
| \$35,000-\$39,999 | 199 | 6.9 |
| \$40,000-\$44,999 | 152 | 5.3 |
| \$45,000-\$49,999 | 96 | 3.3 |
| \$50,000 or More | 490 | 17.0 |
| | 2,874 | 100.0% |

Approximate Mean Salary: \$34,130

Median Salary: \$29,745

Appendix Table A-6 Frequency of Survey Respondents' Types of Student Loans

| | Number of | |
|------------------------------------|-------------|---------|
| Types of Loans | Respondents | Percent |
| Stafford Only | 916 | 31.3% |
| Stafford, Perkins | 220 | 7.5 |
| Stafford, SLS, HEAL | 175 | 6.0 |
| Stafford, HEAL | 153 | 5.2 |
| Stafford, SLS | 152 | 5.2 |
| Stafford, SLS, HEAL, Perkins | 148 | 5.0 |
| Stafford, HPSL | 141 | 4.8 |
| Stafford, HEAL, HPSL, Perkins | 104 | 3.5 |
| Stafford, SLS, HEAL, HPSL, Perkins | 9 6 | 3.3 |
| Stafford, HEAL, Perkins | 87 | 3.0 |
| Stafford, Other Loan | 72 | 2.5 |
| Stafford, HPSL, Perkins | 59 | 2.0 |
| Stafford, SLS, HEAL, HPSL | 56 | 1.9 |
| Stafford, State-Subsidized | 45 | 1.5 |
| Stafford, HEAL, HPSL | 44 | 1.5 |
| Stafford, SLS, Perkins | 43 | 1.5 |
| All Other Loan Types | 420 | 14.3 |
| Total | 2,931 | 100.0% |



APPENDIX B

Appendix Table B-l Respondents' Willingness to Serve, By Gender, Marital Status, Grade Level, Enrollment Status and Type of Institution

Willingness to Serve

| Gender | Willing to Serve | Unwilling to Serve | Not Sure | Number |
|------------------------|---------------------|-----------------------|-----------|--------|
| <u> </u> | <u> </u> | CO DELVE | NOC BUILE | MUMBEL |
| Male | 73.6% | 3.2% | 23.2% | 1,003 |
| Female | 74.4 | 1.7 | 23.9 | 1,916 |
| | | | | • |
| Marital Status | | | | |
| IMPICAL DOGGA | | | | |
| Never Married | 73.4% | 2.2% | 24.4% | 2,031 |
| Married | 75.2 | 2.5 | 22.3 | 649 |
| Divorced, Separated, | | | | |
| Widowed | 76.8 | 1.8 | 21.4 | 229 |
| | | | | |
| Academic Grade Level | | | | |
| Freshman/First Year | 78.5% | 1.0% | 20.5% | 590 |
| Sophomore/Second Year | 78.8 | 1.7 | 19.5 | 514 |
| Junior/Third year | 75.0 | 0.6 | 24.4 | 344 |
| 4th & 5th Yr Undergrad | 76.9 | 2.5 | 20.7 | 242 |
| First Year Grad | 70.6 | 2.7 | 26.7 | 333 |
| 2nd Year & Beyond Grad | 68.7 | 3.3 | 28.0 | 571 |
| zna rear a beyona Grad | 00.7 | 3.3 | 20.0 | 371 |
| Enrollment Status | | | | |
| | | | • | |
| Full-Time | 74.1% | 2.0% | 23.9% | 2,286 |
| Part-Time | 75.9 | 1.7 | 22.4 | 228 |
| Other | 73.4 | 4.0 | 22.6 | 349 |
| | | | | |
| Type of Institution | | | | |
| ijpt of institution | | | | |
| Four-Year Private | 70.7% | 3.0% | 26.3% | 1,353 |
| State University | 83.6 | 1.1 | 15.3 | 177 |
| State-Related | 70.4 | 2.1 | 27.5 | 862 |
| Two-Year Public | 78.0 | 1.4 | 20.6 | 418 |
| Two-Year Private | 75.1 | 1.1 | 23.7 | 177 |
| Nursing School | 79.3 | 0.0 | 20.7 | 140 |
| Vo-Tech School | 92.3 | 0.0 | 7.7 | 13 |
| Proprietary School | 82.5 | 0.9 | 16.7 | 114 |
| Out-of-State | 70.7 | 4.1 | 25.1 | 366 |
| | | | | |
| All Respondents | 74.1 | 2.3 | 23.6 | 2,924 |

Appendix Table B-2 Willingness to Serve in Loan Forgiveness, By Gender and Race/Ethnicity

| | Other | 66.7% | 5.6 | 2.8 | 100.08 | 18 |
|----------------|----------|------------------|-------------|----------|--------|--------|
| | Asian | 66.3% | 3.3 | 30.4 | 100.08 | 92 |
| Race/Ethnicity | Hispanic | 82.6% | 0.0 | 17.4 | 100.0% | 46 |
| щ | White | 73.0% | 2.4 | 24.7 | 100.08 | 2,541 |
| | Black | 91.48* | 0.0 | 8.6 | 100.0% | 187 |
| Gender | Fema le | 74.48 | 1.7 | 23.9 | 100.08 | 1,916 |
| Ge | Male | 73.68 | 3.2 | 23.2 | 100.08 | 1,003 |
| | | Willing to Serve | Not Willing | Not Sure | Total | Number |

* Indicates percentage is statistically different from the others, at the 0.05 level of significance.

Appendix Table B-3 Borrowers' Willingness to Serve in Loan Forgiveness, By Intended Medical Fields

Medical Fields

| Willingness to Serve Willing to Serve Not Willing Not Sure | Nursing 79.0% 0.1 20.9 | Dental Care 76.4% 1.0 22.6 | 78.8% 0.0 21.1 | Physician's <u>Assistant</u> 64.7% 2.9 32.4 100.0% | Gener | 73.9% 1.9 24.2 |
|--|---------------------------------|--------------------------------|--------------------------------|--|------------------|--------------------------------|
| Total | 100.0% | 100.0% | 100.0% | | | 242 |
| Number | 637 | 212 | 142 | 34 | | 318 |
| | OB/CYN | Pediatrics | Optometry/ Ophthalmology 67.3% | Psychology 73.3% | | Medical Technician 81.6% |
| Willing to Serve | 72.5% | 69.5% | 67.3% 4.1 | 3.3 | | 4.1 |
| Not Willing | 1.2 | 0.0 | | 23.3 | | 14.3 |
| Not Sure | 26.3 | 30.5 | 28.6 | _23.3 | | |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | | 100.0% |
| Number | 80 | 131 | 49 | 60 49 | | 49 |
| | <u>Podiatrics</u> | Occupational <u>Therapy</u> | <u>Pharmacy</u> | MD/ Others | Non/MD Others | All Respondents |
| Willing to Serve | 70.8% | 73.1% | 69.2% | 61.5% | 82.5% | 74.8% |
| Not Willing | 0.6 | 1.3 | 2.9 | 2.5 | 0.2 | 1.1 |
| Not Sure | 28.6 | 25.6 | 27.9 | 36.9 | 17.3 | 24.1 |
| Total | 100.0% | 100.0% | 100.0% | 100.9% | 100.0% | 100.0% |
| Number | 154 | 78 | 104 | 283 | 417 | 2,748 |

Appendix Table B-4 Respondents Types of Loans, By Intended Medical Fields

Medical Fields

| Types of Loans | Nursing | Dental <u>Care</u> | Physical Therapy | Physicians Assistant | M.D. Gen Prac |
|---|-----------------|-----------------------|-----------------------|-------------------------|----------------------|
| Stafford Only Stafford and Other Loans Other Only (No Stafford) | 53.0%* 44.1 2.9 | 15.0% 82.2* 2.8 | 44.6%* 50.4 5.0 | 37.1% 54.3 8.6 | 3.8% 95.6* 0.6 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 642 | 213 | 139 | 35 | 317 |

| | OB/GYN | Pediatrics | Ophthalmology | Psychology |
|--------------------------|--------|------------|---------------|------------|
| Stafford Only | 15.2% | 27.7% | 14.0% | 29.3% |
| Stafford and Other Loans | 82.3 | 69.2 | 84.0 | 69.0 |
| Other Only (No Stafford) | 2.5 | 3.1 | 2.0 | 1.7 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 79 | 130 | 50 | 58 |

| | Medical Lab Technician | Podiatrics | Occupational Therapy | Pharmacy |
|---|---------------------------|-------------------|-------------------------|----------------------|
| Stafford Only Stafford and Other Loans Other Only (No Stafford) | 50.0% 48.0 2.0 | 1.3% 96.8* | 40.5% 53.2 6.3 | 20.2% 76.0 3.8 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% |
| Number | 50 | 157 | 79 | 104 |

| | MD/Other Fields and Unknown | Non-MD/Other Fields and Unknown | All Respondents |
|---|--------------------------------|---------------------------------|----------------------|
| Stafford Only Stafford and Other Loans Other Only (No Stafford) | 4.5% 93.4* | 54.0%* 43.2 | 30.8% 66.4 2.8 |
| Total | 100.0% | 100.0% | 100.0% |
| Number | 287 | 417 | 2,758 |

^{*} Indicates percentage is statistically different from the others, at the 0.05 level of significance.

Table B-5
Respondents' Types of Student Loans,
By Race/Ethnic Group Membership

| Types of Loans | Black | White | Hispanic | Asian | Others | Total |
|-------------------|--------|--------|----------|--------|--------|--------|
| Stafford Loans | 24.9% | 33.3% | 6.5% | 10.9% | 21.0% | 31.5% |
| Stafford & Others | 71.9 | . 64.0 | 84.8 | 87.0 | 73.7 | 65.6 |
| Other Loans Only | 3.2 | 2.7 | 8.7 | 2.2 | 5.3 | 2.9 |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| | | | | | | |
| Number | 185 | 2,550 | 46 | 92 | 19 | 2,892 |

Appendix Table B-6
Average Minimum Required Total Amounts of Loans To Be Forgiven
For More Than One Year of Service As a Percent of
Average Expected Debt, By Expected Initial Salaries

| Expected Salaries | Average Total Expected Debt | Average Required Amount Forgiven | Pct of Total Debt | Pct of Salary | Number |
|-------------------|-----------------------------|---|----------------------|------------------|--------|
| Under \$15,000 | \$9, 725 | \$8,835 | 90.8% | 73.6% | 53 |
| \$15,000-\$19,999 | 10,305 | 8 , 765 | 85.1 | 50.1 | 181 |
| \$20,000-\$24,999 | 15,000 | 12,025 | 80.2 | 53.4 | 497 |
| \$25,000-\$29,999 | 22,170 | 15,780 | 71.1 | 5 7.4 | 677 |
| \$30,000-\$34,999 | 23,455 | 16,380 | 69.8 | 50.4 | 436 |
| \$35,000-\$39,999 | 26,035 | 18,150 | 69.7 | 48.4 | 188 |
| \$40,000-\$44,999 | 30,090 | 18,870 | 62.7 | 44.4 | 146 |
| \$45,000-\$49,999 | 32,010 | 20,480 | 64.0 | 43.1 | 96 |
| \$50,000 or More | 38,775 | 23,340 | 60.2 | 38.9 | 467 |
| Unknown | 31,095 | 20,440 | 65.7 | N.A. | 71 |
| All Respondents | \$24,090 | \$16,475 | 68.4% | 50.4% | 2,812 |
| Under \$30,000 | \$17,645 | \$13,290 | 75.3% | 55.7% | 1,408 |
| Above \$30,000 | \$30,530 | \$19,635 | 64.3% | 43.6% | 1,333 |



Appendix Table B-7 Average Numbers of Years Respondents Were Willing to Serve For Loan Forgiveness, By Intended Fields

| | | | Percent No |
|------------------------|--------|--------|------------|
| | Mean | Number | Preference |
| Nursing | 1.92* | 646 | 13.3% |
| Dental Care | 2.57 | 208 | 11.6 |
| Physical Therapy | 2.11 | 139 | 10.1 |
| Physician Assistant | 1.91* | 35 | 8.6 |
| General Practice | 3.25** | 314 | 14.3 |
| OB/GYN | 2.76 | 80 | 8.7 |
| Pediatrics | 2.69 | 130 | 13.1 |
| Eye Care | 2.98** | 49 | 14.3 |
| Psychology | 2.60 | 59 | 1.7* |
| M.D. Other | 2.60 | 60 | 13.3 |
| Medical Assistant | 1.35* | 15 | 13.3 |
| Lab Technician | 2.05 | 49 | 18.4 |
| Podiatrics | 2.96** | 153 | 19.6 |
| Chiropractic | 3.47** | 39 | 20.5 |
| Radiology | 2.50 | 36 | 25.0** |
| Emergency Medicine | 2.72 | 32 | 28.1** |
| Surgery | 2.68 | 38 | 13.2 |
| Administration | 2.60 | 38 | 18.4 |
| Occupational Therapy | 2.02 | 78 | 14.1 |
| Nutrition | 2.06 | 40 | 15.0 |
| Pharmacy | 2.10 | 102 | 10.8 |
| Respiratory Technician | 2.02 | 28 | 3.6* |
| Sports Medicine | 2.29 | 17 | 17.7 |
| Orthopedics | 3.17** | 15 | 20.0 |
| Speech Therapy | 2.27 | 38 | 7.9 |
| Cardiology | 2.44 | 28 | 35.7** |
| Non-M.D. Other | 2.19 | 37 | 21.6 |
| M.DUnknown | 2.77 | 129 | 23.3** |
| Non-M.DUnknown | 2.33 | 108 | 20.4 |
| All Fields | 2.45 | 2,740 | 14.5% |
| Standard Deviation | 0.46 | | |

^{*} Indicates value is one S. D. below average for all respondents.



^{**} Indicates value is one S. D. above average for all respondents.

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Appendix Table B-8 Respondents' Average Current and Expected Total Loan Debt, By Major Fields and Current Year of Attendance

| | z۱ | 578 | 498 | 333 | 234 | 53 |
|-----------------|----------|------------|-------------|------------|-------------|-------------|
| Non-M.D. Fields | Expected | \$08,6\$ | 13,495 | 15,945 | 17,260 | 24,520 |
| Non-M | z۱ | 589 | 498 | 330 | 234 | 51 |
| | Current | \$5,785 | 7,475 | 10,110 | 13,915 | 17,065 |
| | zi | 2 | 20 | თ | 4 | 281 |
| ds | Expected | \$31,750 | 35,810 | 29,445 | 40,000 | 39,135 |
| M.D. Fields | zl | 5 | 18 | 10 | な | 280 |
| | Current | \$5,550 | 7,905 | 9,575 | 05,750 | 28,035 |
| | Years | First Year | Second Year | Third Year | Fourth Year | Grad Year 1 |

57

26,755

57

25,100

517

39,505

517

38,265

Grad Year 2+